The **Career Direct® Job Sampler** is designed to help broaden your vision of job possibilities based upon your areas of occupational interest. Since there are more than 30,000 documented jobs in the United States, every job cannot be listed in this document. However, almost half of these are offered as a “sampling” of jobs for your review and consideration and match the job titles found in the O*NET electronic database of occupations (see below).

The following pages will supplement your assessment results and offer a broad listing of jobs for you to consider. Please look at the diagram below. Notice the five broad General Interest Areas (Helping, Expressing, Influencing, Analyzing, and Doing) and the career groups under each of these major headings. These are the 21 career groups listed on the first page of the General Interests section of your **Career Direct** report.

To get the most from the **Job Sampler**, you will need to complete your **Action Plan** and refer to the specific career groups you listed as your preferences. After looking at this list (or your highest-rated career groups in the General Interests section of the report), refer to the diagram at the bottom of this page. The diagram contains the page numbers of the **Job Sampler** that list occupations related to your career groups of interest.

To find out more about the occupations you find in the **Job Sampler**, use the **Action Plan** module to scroll and click on occupations in the interest career groups for a short definition of the jobs in your interest groups. For more detailed information, you may also choose to click on the O*NET link (the revised *Dictionary of Occupational Titles*), or the *Occupational Outlook Handbook* (O.O.H.) link. These electronic database resources contain an extensive list of occupations and provide comprehensive information about particular jobs, including job descriptions, educational requirements, and salary levels.
HOW TO USE THE JOB SAMPLER

Start with your Career Direct Report

- Look at your top Interests Career Groups on pages 19-20 of your report.
- Let's suppose your highest interest area is Science/Health. Then you would move to

Job Sampler page 2

- Notice that Science/Health is located in the Analyzing section of the diagram and you are given the page numbers (pages 13-15) of the Job Sampler where the related occupations can be found.
- So scroll to the

Job Sampler pages 13-15

- These pages have lists of related occupations for you to consider.
- If you want more detailed information about any of the Science/Health subgroups, go to the library or the Internet, using one of the available occupation resources such as O*NET or O.O.H.
- Use these resources to find comprehensive descriptions and information about your other general interest career groups and list your top selections in your Action Plan.
HELPING General Interest Area
Activities such as caring, nurturing, processing

The helping general interest area includes work that is oriented toward providing service, assisting others in their work, or improving their situation. Typical activities include working with the public, preparing and serving food, and using clerical skills to organize information. Successful workers in this field are marked by good organizational skills, patience, strong listening skills, and a strong desire to help others.

SERVICE Career Group

ADMINISTRATIVE DETAIL
Administrative Services Managers
Caption Writers
Correspondence Clerks
Credit Analysts
Desktop Publishers
Executive Secretaries and Administrative Assistants
First-Line Supervisors, Administrative Support
Human Resources Assistants, Except Payroll and Timekeeping
Insurance Claims Clerks
Insurance Policy Processing Clerks
Law Clerks
Legal Secretaries
Legal Support Workers, All Other
Loan Counselors
Medical Secretaries
Office and Administrative Support Workers, All Other
Office Clerks, General
Paralegals and Legal Assistants
Secretaries, Except Legal, Medical, and Executive
Teacher Assistants
Title Examiners and Abstractors
Title Searchers

ATTENDANT SERVICES
Ambulance Drivers and Attendants, Except Emergency Medical Technicians
Amusement and Recreation Attendants
Baggage Porters and Bellhops
Caddies
Costume Attendants
Couriers and Messengers
Dining Room and Cafeteria Attendants
Food Servers, Nonrestaurant
Gas Pumping Station Operators
Locker Room, Coatroom, and Dressing Attendants
Room Attendants
Nail Technicians
Physical Therapist Aides
Service Station Attendants
Transportation Attendants, Except Flight Attendants and Baggage Porters
Ushers, Lobby Attendants, and Ticket Takers

CLERICAL HANDLING
Audio-Visual Collections Specialists
File Clerks
Library Assistants, Clerical
Mail Clerks and Mail Machine Operators, Except Postal Service
Mail Clerks, Except Mail Machine Operators and Postal Service
Marking Clerks
Order Clerks
Paste-Up Workers
Postal Service Mail Sorters, Processors, and Processing Machine Operators
Production, Planning, and Expediting Clerks
Shipping, Receiving, and Traffic Clerks
Stock Clerks and Order Fillers
Stock Clerks- Stockroom, Warehouse, or Storage Yard

CLERICAL MACHINE OPERATION
Billing and Posting Clerks and Machine Operators
Computer Operators
Duplicating Machine Operators
Job Printers
Mail Machine Operators, Preparation and Handling
Office Machine Operators, Except Computer

CUSTOMER SERVICES
Adjustment Clerks
Combined Food Preparation and Serving Workers, Including Fast Food
Counter and Rental Clerks
Counter Attendants, Cafeteria, Food
Concession, and Coffee Shop
Food Preparation Workers
Parking Lot Attendants

FINANCIAL DETAIL
Adjustment Clerks
Automatic Teller Machine Servicers
Bill and Account Collectors
Brokerage Clerks
Cashiers
Court, Municipal, and License Clerks
Credit Authorizers
Credit Authorizers, Checkers, and Clerks
Credit Checkers
Hotel, Motel, and Resort Desk Clerks
Insurance Claims and Policy Processing Clerks
Loan Interviewers and Clerks
Postal Service Clerks
Tellers

HOSPITALITY SERVICES
Amusement and Recreation Attendants
Chefs and Head Cooks
Combined Food Preparation and Serving Workers, Including Fast Food
Concierges
Counter Attendants, Cafeteria, Food Concession, and Coffee Shop
Dietetic Technicians
First-Line Supervisors/Managers of Food Preparation and Serving Workers
Flight Attendants
Food Servers, Nonrestaurant
Funeral Attendants
Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop
Housekeeping Supervisors
Personal and Home Care Aides
Transportation Attendants, Except Flight Attendants and Baggage Porters
Waiters and Waitresses

MATHEMATICAL DETAIL
Billing, Cost, and Rate Clerks
Billing, Posting, and Calculating Machine Operators
Bookkeeping, Accounting, and Auditing Clerks
City Planning Aides
Claims Adjusters, Examiners, and Investigators
Claims Examiners, Property and Casualty Insurance
Claims Takers, Unemployment Benefits
Cost Estimators
Insurance Appraisers, Auto Damage
Insurance Claims Clerks
Insurance Underwriters
License Clerks
Municipal Clerks
New Accounts Clerks
Order Fillers, Wholesale and Retail Sales
Payroll and Timekeeping Clerks
Procurement Clerks
Statement Clerks
Statistical Assistants
Stock Clerks, Sales Floor
Tax Examiners, Collectors, and Revenue Agents
Welfare Eligibility Workers and Interviewers

ORAL COMMUNICATIONS
Cargo and Freight Agents
Central Office Operators
Customer Service Representatives
Customer Service Representatives, Utilities
Directory Assistance Operators
Eligibility Interviewers, Government Programs
Employment Interviewers, Private or Public Employment Service
First-Line Supervisors, Customer Service
Hotel, Motel, and Resort Desk Clerks
Interviewers, Except Eligibility and Loan Media and Communication Workers, All Other
Police, Fire, and Ambulance Dispatchers
Radio Operators
Receptionists and Information Clerks
Reservation and Transportation Ticket Agents
Reservation and Transportation Ticket Agents and Travel Clerks
Switchboard Operators, Including Answering Service
Telemarketers
Telephone Operators
Tour Guides and Escorts
Travel Clerks
Welfare Eligibility Workers and Interviewers

RECORDS PROCESSING
Correspondence Clerks
Court Clerks
Court Reporters
Credit Checkers
Data Entry Keyers
Human Resources Assistants, Except Payroll and Timekeeping
Information and Record Clerks, All Other
Library Technicians
Medical Assistants
Medical Records and Health Information
Technicians
Medical Secretaries
Medical Transcriptionists
Meter Readers, Utilities
Pharmacy Aides
Postal Service Mail Carriers
Production, Planning, and Expediting Clerks
Proofreaders and Copy Markers
Secretaries, Except Legal, Medical, and Executive
Technical Writers
Title Examiners, Abstractors, and Searchers
Weighers, Measurers, Checkers, and Samplers, Recordkeeping
Word Processors and Typists
proofreader
stenocaptioner
stenographer
tax librarian

TRANSPORTATION Career Group

PASSENGER SERVICES
Bus Drivers, School
Bus Drivers, Transit and Intercity
Locomotive Engineers
Motor Vehicle Operators, All Other
Pilots, Ship
Railroad Conductors and Yardmasters
Subway and Streetcar Operators
Taxi Drivers and Chauffeurs
Tractor-Trailer Truck Drivers
Transportation Managers
Truck Drivers, Heavy
Truck Drivers, Heavy and Tractor-Trailer
Truck Drivers, Light or Delivery Services

ANIMAL CARE Career Group

ANIMAL TRAINING AND SERVICE
Animal Breeders
Animal Scientists
Animal Trainers
First-Line Supervisors and Manager/Supervisors - Animal Husbandry Workers
Nonfarm Animal Caretakers
Veterinarians
Veterinary Assistants and Laboratory Animal

Caretakers
Veterinary Technologists and Technicians

CONSUMER SCIENCE Career Group

CONSUMER/HOME MANAGEMENT
Bakers, Bread and Pastry
Chefs and Head Cooks
Child Care Workers
Cooks, All Other
Cooks, Fast Food
Cooks, Institution and Cafeteria
Cooks, Private Household
Cooks, Restaurant
Cooks, Short Order
Costume Attendants
Custom Tailors
Dietetic Technicians
Dietitians and Nutritionists
Dishwashers
Education Administrators, Preschool and Child Care Center/Program
Entertainment Attendants and Related Workers, All Other
First-Line Supervisors/Managers of Personal Service Workers
Food Preparation and Serving Related Workers, All Other
Food Preparation Workers
Healthcare Support Workers, All Other
Home Economics Teachers, Postsecondary
Home Health Aides
Housekeeping Supervisors
Kindergarten Teachers, Except Special Education
Licensed Practical and Licensed Vocational Nurses
Maids and Housekeeping Cleaners
Nursing Aides, Orderlies, and Attendants
Personal and Home Care Aides
Personal Care and Service Workers, All Other
Physical Therapist Aides
Preschool Teachers, Except Special Education
Psychiatric Aides
Psychiatric Technicians
Sewers, Hand
Shop and Alteration Tailors
Surgical Technologists
Tailors, Dressmakers, and Custom Sewers
BARBER AND BEAUTY SERVICES

Barbers
Cosmetologists
Hairdressers, Hairstylists, and Cosmetologists
Makeup Artists, Theatrical and Performance
Manicurists and Pedicurists
Shampooers
Skin Care Specialists

DESIGN SERVICES

Fashion Designers
Floral Designers
Interior Designers
Museum Technicians and Conservators
EXPRESSING General Interest Area

*Artistic activities such as painting, composing, authoring*

This general interest area includes occupations that focus on creative expression. This can be evidenced through literature, journalism, art, music, drama, designing, and similar aesthetic fields of work. By their nature, people employed in these fields tend to be somewhat unconventional in their approach to life.

**PERFORMING/COMMUNICATION Career Group**

**COMMUNICATIONS**
- Broadcast News Analysts
- Caption Writers
- Communications Teachers, Postsecondary
- Editors
- Entertainers and Performers, Sports and Related Workers, All Other
- Foreign Correspondents
- Media and Communication Workers, All Other
- Park Naturalists
- Public Address System and Other Announcers
- Radio and Television Announcers
- Reporters and Correspondents
- Technical Directors/Managers
- Tour Guides and Escorts
- Training and Development Specialists

**MODELING**
- Modeling Instructors
- Models

**PERFORMING ARTS: DANCE**
- Choreographers
- Dance Instructors
- Dance Studio Managers
- Dancers

**PERFORMING ARTS: DRAMA**
- Actors
- Art, Drama, and Music Teachers, Postsecondary
- Broadcast News Analysts
- Directors- Stage, Motion Pictures, Television, and Radio
- Drama Teachers, Postsecondary
- Producers and Directors
- Program Directors
- Public Relations Specialists
- Radio and Television Announcers
- Talent Directors

**PERFORMING ARTS: MUSIC**
- Composers
- Ministers of Music
- Music Arrangers and Orchestrators
- Music Directors
- Music Directors and Composers
- Music Teachers, Postsecondary
- Musicians and Singers
- Musicians, Instrumental
- Percussion Instrument Repairers and Tuners
- Producers
- Reed or Wind Instrument Repairers and Tuners
- Singers
- Stringed Instrument Repairers and Tuners

**WRITING Career Group**

**LITERARY ARTS**
- Copy Writers
- Creative Writers
- Editors
- English Language and Literature Teachers, Postsecondary
- Film and Video Editors
- Instructional Coordinators
- Poets and Lyricists
- Producers
- Reporters and Correspondents
- Technical Directors/Managers
- Technical Writers
- Writers and Authors

**ARTISTIC Career Group**

**DESIGNER ARTS**
- Artists and Related Workers, All Other
- Camera Operators
- Camera Operators, Television, Video, and Motion Picture
- Commercial and Industrial Designers
- Craft Artists
- Custom Tailors
- Designers, All Other
Engravers, Hand
Engravers/Carvers
Etchers
Etchers and Engravers
Etchers, Hand
Exhibit Designers
Fashion Designers
Floral Designers
Graphic Designers
Interior Designers
Jewelers
Jewelers and Precious Stone and Metal Workers
Makeup Artists, Theatrical and Performance Merchandise Displayers and Window Trimmers
Model and Mold Makers, Jewelry
Museum Technicians and Conservators
Pantograph Engravers
Photoengravers
Photographers, Scientific
Photographic Reproduction Technicians
Photographic Retouchers and Restorers
Precision Etchers and Engravers, Hand or Machine
Scanner Operators
Set and Exhibit Designers
Set Designers
Silversmiths
Tailors, Dressmakers, and Custom Sewers

**VISUAL ARTS**
Art Directors
Art Teachers, Postsecondary
Cartoonists
Film and Video Editors
Fine Artists, Including Painters, Sculptors, and Illustrators
Multi-Media Artists and Animators
Painters and Illustrators
Photographers
Potters
Professional Photographers
Sculptors
Sketch Artists

**INFLUENCING General Interest Area**
*Activities such as promoting, selling, managing, counseling, teaching*
This general interest area includes occupations in which work activities focus on influencing others. This could be through directing, managing, speaking, teaching, counseling, or related leadership positions. People who like these types of occupations are generally confident in their abilities to succeed and enjoy challenges. Strong communicative and leadership skills generally are required in these occupations.

**MANAGEMENT/SALES Career Group**

**BUSINESS ADMINISTRATION**
Business Teachers, Postsecondary
Chief Executives
Church Administrators
Compensation and Benefits Managers
Computer and Information Systems Managers
Education Administrators, Preschool and Child Care Center/Program
Financial Managers
Financial Managers, Branch or Department
Government Service Executives
Human Resources Managers
Human Resources Managers, All Other
Human Resources, Training, and Labor Relations Specialists, All Other
Industrial Production Managers

**INDUSTRIAL-ORGANIZATIONAL Psychologists**
**Infantry Officers**
**International Business Executives**
**Postmasters and Mail Superintendents**
**Private Sector Executives**
**Training and Development Managers**

**BUSINESS MANAGEMENT**
Employment Interviewers, Private or Public Employment Service
First-Line Supervisors and Manager/Supervisors- Construction Trades Workers
First-Line Supervisors, Administrative Support
First-Line Supervisors/Managers of Helpers, Laborers, and Material Movers, Hand
First-Line Supervisors/Managers of Non-Retail Sales Workers
First-Line Supervisors/Managers of Office and Administrative Support Workers
First-Line Supervisors/Managers of Personal Service Workers
First-Line Supervisors/Managers of Production and Operating Workers
First-Line Supervisors/Managers of Retail Sales Workers
First-Line Supervisors/Managers of Transportation and Material-Moving Machine and Vehicle Operators
Food Service Managers
Funeral Directors
General and Operations Managers
Lodging Managers
Meeting and Convention Planners
Property, Real Estate, and Community Association Managers
Social and Community Service Managers
Storage and Distribution Managers
Transportation Managers
Transportation, Storage, and Distribution Managers

CONTRACTS AND CLAIMS
Agents and Business Managers of Artists, Performers, and Athletes
Appraisers, Real Estate
Claims Examiners, Property and Casualty Insurance
Claims Takers, Unemployment Benefits
Insurance Adjusters, Examiners, and Investigators
Insurance Appraisers, Auto Damage
Licensing Examiners and Inspectors
Real Estate Sales Agents

GENERAL SALES
Demonstrators and Product Promoters
Door-to-Door Sales Workers, News and Street Vendors, and Related Workers
Driver/Sales Workers
Parts Salespersons
Property, Real Estate, and Community Association Managers
Real Estate Brokers
Real Estate Sales Agents
Retail Salespersons
Sales Representatives, Agricultural
Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products

Telemarketers
Travel Agents

PROMOTION
Advertising and Promotions Managers
Advertising Sales Agents
Agents and Business Managers of Artists, Performers, and Athletes
Art Directors
Employment, Recruitment, and Placement Specialists
Marketing Managers
New Accounts Clerks
Personnel Recruiters
Public Relations Managers
Public Relations Specialists
Talent Directors
Travel Guides

SALES TECHNOLOGY
Insurance Sales Agents
Market Research Analysts
Personal Financial Advisors
Purchasing Agents and Buyers, Farm Products Purchasing Managers
Sales Agents, Financial Services
Sales Agents, Securities and Commodities
Sales and Related Workers, All Other
Sales Engineers
Sales Managers
Sales Representatives, Chemical and Pharmaceutical
Sales Representatives, Electrical/Electronic
Sales Representatives, Instruments
Sales Representatives, Mechanical Equipment and Supplies
Sales Representatives, Medical
Sales Representatives, Services, All Other
Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products
Securities, Commodities, and Financial Services Sales Agents
Wholesale and Retail Buyers, Except Farm Products

SERVICES ADMINISTRATION
Administrative Services Managers
Airfield Operations Specialists
Business Operations Specialists, All Other Compensation, Benefits, and Job Analysis Specialists
Correctional Officers and Jailers
Curators
Education Administrators, All Other
Education Administrators, Elementary and Secondary School
Education Administrators, Postsecondary
Education Administrators, Preschool and Child Care Center/Program
Engineering Managers
Equal Opportunity Representatives and Officers
Executive Secretaries and Administrative Assistants
First-Line Supervisors/Managers of Correctional Officers
First-Line Supervisors/Managers of Fire Fighting and Prevention Workers
First-Line Supervisors/Managers, Protective Service Workers, All Other
Foresters
Instructional Coordinators
Logisticians
Management Analysts
Managers, All Other
Medical and Health Services Managers
Medical and Health Services Managers
Natural Sciences Managers

**LAW/POLITICS Career Group**

**LAW**

Administrative Law Judges, Adjudicators, and Hearing Officers
Arbitrators, Mediators, and Conciliators
Judges, Magistrate Judges, and Magistrates
Law Clerks
Law Teachers, Postsecondary
Lawyers
Legal Secretaries
Legal Support Workers, All Other
Paralegals and Legal Assistants
Title Examiners and Abstractors

**POLITICS**

Campaign Managers
Legislative Aides
Legislators
Lobbyists
Political Advisors
Political Science Teachers, Postsecondary
Political Scientists

**EDUCATION Career Group**

**EDUCATIONAL/LIBRARY SCIENCES**

Adult Literacy, Remedial Education, and GED Teachers and Instructors
Agricultural Sciences Teachers, Postsecondary
Anthropology and Archeology Teachers, Postsecondary
Architecture Teachers, Postsecondary
Area, Ethnic, and Cultural Studies Teachers, Postsecondary
Art Teachers, Postsecondary
Art, Drama, and Music Teachers, Postsecondary
Atmospheric, Earth, Marine, and Space Sciences Teachers, Postsecondary
Audio-Visual Collections Specialists
Biological Science Teachers, Postsecondary
Business Teachers, Postsecondary
Chemistry Teachers, Postsecondary
College Faculty/Postsecondary Teachers, All Other
Communications Teachers, Postsecondary
Community and Social Service Specialists, All Other
Computer Science Teachers, Postsecondary
Directors, Religious Activities and Education Drama Teachers, Postsecondary
Economics Teachers, Postsecondary
Education Administrators, All Other
Education Administrators, Elementary and Secondary School
Education Administrators, Postsecondary
Education Administrators, Preschool and Child Care Center/Program
Education Teachers, Postsecondary
Education, Training, and Library Workers, All Other
Educational Psychologists
Educational, Vocational, and School Counselors
Elementary School Teachers, Except Special Education
Engineering Teachers, Postsecondary
English Language and Literature Teachers, Postsecondary
Environmental Science Teachers, Postsecondary
Farm and Home Management Advisors
Farm Management Advisors (Agricultural Extension Agent)
Fitness Trainers and Aerobics Instructors
Foreign Language and Literature Teachers, Postsecondary
Geography Teachers, Postsecondary
Graduate Teaching Assistants
Health Educators
Health Specialties Teachers, Postsecondary
Historians
History Teachers, Postsecondary
Home Economics Teachers, Postsecondary
Home Management Advisors (Home Extension Agent)
Instructional Coordinators
Kindergarten Teachers, Except Special Education
Law Teachers, Postsecondary
Librarians
Library Assistants, Clerical
Library Science Teachers, Postsecondary
Library Technicians
Mathematical Science Teachers, Postsecondary
Middle School Teachers, Except Special and Vocational Education
Music Teachers, Postsecondary
Nursing Instructors and Teachers, Postsecondary
Philosophy and Religion Teachers, Postsecondary
Physics Teachers, Postsecondary
Political Science Teachers, Postsecondary
Preschool Teachers, Except Special Education
Psychology Teachers, Postsecondary
Recreation and Fitness Studies Teachers, Postsecondary
Residential Advisors
Secondary School Teachers, Except Special and Vocational Education
Self-Enrichment Education Teachers
Social Sciences Teachers, Postsecondary, All Other
Social Work Teachers, Postsecondary
Sociology Teachers, Postsecondary
Special Education Teachers, Middle School
Special Education Teachers, Preschool, Kindergarten, and Elementary School
Special Education Teachers, Secondary School
Speech-Language Pathologists
Teacher Assistants
Teachers and Instructors, All Other
Training and Development Managers
Training and Development Specialists
Vocational Education Teachers Postsecondary
Vocational Education Teachers, Secondary School

COUNSELING Career Group

SOCIAL SERVICES
Child, Family, and School Social Workers
Christian Counselors
Clinical Psychologists
Clinical, Counseling, and School Psychologists
Community and Social Service Specialists, All Other
Counseling Psychologists
Counselors, All Other
Educational, Vocational, and School Counselors
Marriage and Family Therapists
Medical and Public Health Social Workers
Mental Health and Substance Abuse Social Workers
Mental Health Counselors
Pastoral Counselors
Probation Officers and Correctional Treatment Specialists
Psychiatrists
Psychologists, All Other
Rehabilitation Counselors
Residential Advisors
Social and Community Service Managers
Social and Human Service Assistants
Social Work Teachers, Postsecondary
Social Workers, All Other
Special Education Teachers, Middle School
Substance Abuse and Behavioral Disorder Counselors
Therapists, All Other

INTERNATIONAL Career Group
Diplomats
Foreign Correspondents
Foreign Language and Literature Teachers, Postsecondary
Foreign Missionaries
International Business Executives
Interpreters and Translators
Peace Corps Volunteers
Travel Guides
Travel Guides
RELIGIOUS Career Group

RELIGIOUS COUNSELING/TEACHING
Bible Scholars
Campus Ministers
Chaplains
Christian Counselors
Christian Teachers/Educators
Church Administrators
Clergy
Directors, Religious Activities and Education
Evangelists
Foreign Missions Teachers
Minister

Ministers of Education
Ministers of Music
Missionary
Pastor
Pastoral Counselors
Philosophy and Religion Teachers,
Postsecondary
Priests
Protestant Clergy
Rabbis
Religious Camp Directors
Religious Workers, All Other
Youth Ministers

ANALYZING General Interest Area

Activities such as analyzing, researching, studying

People employed in this general interest area of occupations usually enjoy working with scientific knowledge, mathematical formulas, statistics, computers, and technical applications. They enjoy research and related activities, such as analysis of data and facts. This group is likely to pursue knowledge and gain advanced degrees.

SCIENCE/HEALTH Career Group

CHILD AND ADULT CARE
Cardiovascular Technologists and Technicians
Dental Assistants
Emergency Medical Technicians and Paramedics
Health Educators
Healthcare Practitioners and Technical Workers, All Other
Home Health Aides
Mental Health Counselors
Opticians, Dispensing
Physical Therapist Assistants

LABORATORY TECHNOLOGY
Chemists
Diagnostic Medical Sonographers
Embalmers
Environmental Science and Protection Technicians, Including Health
Forensic Science Technicians
Geological Data Technicians
Geological Sample Test Technicians
Medical and Clinical Laboratory Technicians
Medical and Clinical Laboratory Technologists
Occupational Health and Safety Technicians
Ophthalmic Laboratory Technicians

Pharmacists
Pharmacy Technicians
Photographers, Scientific
Radiologic Technicians
Radiologic Technologists and Technicians
Respiratory Therapy Technicians
Sales Representatives, Medical
Veterinary Technologists and Technicians

LIFE SCIENCES
Agricultural and Food Science Technicians
Agricultural Sciences Teachers, Postsecondary
Agricultural Technicians
Animal Scientists
Biochemists
Biochemists and Biophysicists
Biological Science Teachers, Postsecondary
Biological Scientists, All Other
Biological Technicians
Biologists
Biomedical Engineers
Biophysicists
Conservation Scientists
Dietitians and Nutritionists
Epidemiologists
Food Science Technicians
Food Scientists and Technologists

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Forest and Conservation Technicians
Forestry and Conservation Science Teachers, Postsecondary
Life Scientists, All Other
Life, Physical, and Social Science Technicians, All Other
Microbiologists
Natural Sciences Managers
Plant Scientists
Range Managers
Soil and Plant Scientists
Soil Conservationists
Soil Scientists
Zoologists and Wildlife Biologists

**MEDICAL SCIENCES**
Anesthesiologists
Audiologists
Chiropractors
Coroners
Dentists, All Other Specialists
Dentists, General
Family and General Practitioners
Health Diagnosing and Treating Practitioners, All Other
Internists, General
Medical Scientists, Except Epidemiologists
Microbiologists
Nuclear Medicine Technologists
Obstetricians and Gynecologists
Optometrists
Oral and Maxillofacial Surgeons
Orthodontists
Pediatricians, General
Pharmacists
Physicians and Surgeons, All Other
Podiatrists
Prosthodontists
Psychiatrists
Radiologic Technologists
Speech-Language Pathologists
Surgeons
Veterinarians

**NURSING, THERAPY, AND SPECIALIZED TEACHING SERVICES**
Audiologists
Cardiovascular Technologists and Technicians
Dental Hygienists
Health specialties teachers, Postsecondary
Health Technologists and Technicians, All Other
Licensed Practical and Licensed Vocational Nurses
Massage Therapists
Medical and Health Services Managers
Medical and Public Health Social Workers
Medical Assistants
Nuclear Medicine Technologists
Nursing Aides, Orderlies, and Attendants
Nursing Instructors and Teachers, Postsecondary
Occupational Health and Safety Specialists
Occupational Therapist Aides
Occupational Therapist Assistants
Occupational Therapists
Orthotists and Prosthetists
Physical Therapists
Physician Assistants
Psychiatric Technicians
Radiation Therapists
Radiologic Technologists
Recreational Therapists
Registered Nurses
Respiratory Therapists
Surgical Technologists

**PHYSICAL SCIENCES**
Aerospace Engineers
Archeologists
Astronomers
Atmospheric and Space Scientists
Atmospheric, Earth, Marine, and Space Sciences Teachers, Postsecondary
Biochemists and Biophysicists
Chemical Engineers
Chemical Technicians
Chemistry Teachers, Postsecondary
Chemists
Environmental Engineering Technicians
Environmental Engineers
Environmental Science and Protection Technicians, Including Health
Environmental Science Teachers, Postsecondary
Environmental Scientists and Specialists, Including Health
Geographers
Geography Teachers, Postsecondary
Geological and Petroleum Technicians
Geological Data Technicians
Geological Sample Test Technicians
Geologists
| Geoscientists, Except Hydrologists and Geographers |
| Highway Patrol Pilots |
| Hydrologists |
| Life, Physical, and Social Science Technicians, All Other |
| Materials Scientists |
| Mathematical Science Occupations, All Other |
| Mining and Geological Engineers, Including Mining Safety Engineers |
| Natural Sciences Managers |
| Nuclear Engineers |
| Nuclear Technicians |
| Petroleum Engineers |
| Physical Scientists, All Other |
| Physicists |
| Physics Teachers, Postsecondary |
| Sales Representatives, Chemical and Pharmaceutical |
| Soil Scientists |

**SOCIAL RESEARCH**

Anthropologists

Anthropologists and Archeologists

Anthropology and Archeology Teachers, Postsecondary

Archeologists

Archivists

Area, Ethnic, and Cultural Studies Teachers, Postsecondary

Clinical Psychologists

Clinical, Counseling, and School Psychologists

Coroners

Counseling Psychologists

Economics Teachers, Postsecondary

Economists

Educational Psychologists

Forensic Science Technicians

Historians

History Teachers, Postsecondary

Industrial-Organizational Psychologists

Personnel Recruiters

Political Science Teachers, Postsecondary

Political Scientists

Psychologists, All Other

Psychology Teachers, Postsecondary

Social Science Research Assistants

Social Sciences Teachers, Postsecondary, All Other

Social Scientists and Related Workers, All Other

Sociologists

Sociology Teachers, Postsecondary

Survey Researchers

Urban and Regional Planners

**COMPUTATIONAL/FINANCIAL Career Group**

**FINANCE**

Accountants

Accountants and Auditors

Appraisers and Assessors of Real Estate

Appraisers, Real Estate Assessors

Auditors

Budget Analysts

Cartographers and Photogrammetrists

Compensation, Benefits, and Job Analysis Specialists

Cost Estimators

Credit Analysts

Economists

Financial Analysts

Financial Examiners

Financial Managers

Financial Managers, Branch or Department

Financial Specialists, All Other

Insurance Underwriters

Loan Counselors

Loan Officers

Loan Officers

Logisticians

Market Research Analysts

Personal Financial Advisors

Purchasing Agents and Buyers, Farm Products

Purchasing Agents, Except Wholesale, Retail, and Farm Products

Purchasing Managers

Sales Agents, Financial Services

Sales Agents, Securities and Commodities

Securities, Commodities, and Financial Services Sales Agents

Tax Examiners, Collectors, and Revenue Agents

Tax Preparers

Treasurers, Controllers, and Chief Financial Officers

Wholesale and Retail Buyers, Except Farm Products

**INFORMATION TECHNOLOGY**

Command and Control Center Officers

Computer and Information Scientists, Research
Computer and Information Systems Managers
Computer Hardware Engineers
Computer Programmers
Computer Science Teachers, Postsecondary
Computer Security Specialists
Computer Software Engineers, Applications
Computer Software Engineers, Systems Software
Computer Software Engineers, Systems Software
Computer Specialists, All Other
Computer Support Specialists
Computer Systems Analysts
Database Administrators
Network and Computer Systems Administrators
Network Systems and Data Communications Analysts
Operations Research Analysts

MATHEMATICS AND STATISTICS
Actuaries
Management Analysts
Mathematical Science Occupations, All Other
Mathematical Science Teachers, Postsecondary
Mathematical Technicians
Mathematicians
Statisticians

TECHNOLOGICAL SCIENCES Career Group

ENGINEERING
Aerospace Engineers
Agricultural Engineers
Architects, Except Landscape and Naval Architecture Teachers, Postsecondary
Biomedical Engineers
Chemical Engineers
Civil Engineers
Computer and Information Systems Managers
Computer Hardware Engineers
Computer Software Engineers, Applications
Computer Systems Analysts
Electrical Engineers
Electronics Engineers, Except Computer Engineering Managers
Engineering Teachers, Postsecondary
Engineers, All Other
Environmental Engineers
Fire-Prevention and Protection Engineers
Health and Safety Engineers, Except Mining Safety Engineers and Inspectors
Industrial Engineers
Landscape Architects
Marine Architects
Marine Engineers
Marine Engineers and Naval Architects
Materials Engineers
Mechanical Engineers
Mining and Geological Engineers, Including Mining Safety Engineers
Nuclear Engineers
Nuclear Monitoring Technicians
Petroleum Engineers
Product Safety Engineers
DOING General Interest Area

*Activities such as repairing, growing, operating, adventuring*

People in this general interest area prefer activities that are hands-on. They are often rugged, physically strong, and prefer working outdoors. They generally prefer achieving practical or visible results, rather than philosophical or theoretical pursuits.

**MECHANICAL - GENERAL**

**AIR/WATER VEHICLE OPERATION**
- Air Crew Members
- Airline Pilots, Copilots, and Flight Engineers
- Automotive Glass Installers and Repairers
- Captains, Mates, and Pilots of Water Vessels
- Commercial Pilots
- Marine Engineers and Naval Architects
- Pilots, Ship
- Ship and Boat Captains
- Ship Engineers

**CRAFT TECHNOLOGY**
- Aircraft Body and Bonded Structure Repairers
- Aircraft Engine Specialists
- Aircraft Mechanics and Service Technicians
- Airframe-and-Power-Plant Mechanics
- Automotive Body and Related Repairers
- Automotive Master Mechanics
- Automotive Service Technicians and Mechanics
- Automotive Specialty Technicians
- Avionics Technicians
- Bench Workers, Jewelry
- Bicycle Repairers
- Bookbinders
- Brickmasons and Blockmasons
- Broadcast Technicians
- Bus and Truck Mechanics and Diesel Engine Specialists
- Cabinetmakers and Bench Carpenters
- Calibration and Instrumentation Technicians
- Carpenters
- Coin, Vending, and Amusement Machine Servicers and Repairers
- Construction Carpenters
- Control and Valve Installers and Repairers, Except Mechanical Door
- Dental Laboratory Technicians
- Electric Home Appliance and Power Tool Repairers
- Electric Meter Installers and Repairers
- Electric Motor, Power Tool, and Related Repairers
- Electrical and Electronics Drafters
- Electrical and Electronics Installers and Repairers, Transportation Equipment
- Electrical and Electronics Repairers, Commercial and Industrial Equipment
- Electrical and Electronics Repairers, Powerhouse, Substation, and Relay
- Electrical Parts Reconditioners
- Electricians
- Electrolytic Plating and Coating Machine Operators and Tenders, Metal and Plastic
- Electrolytic Plating and Coating Machine Setters and Set-Up Operators, Metal and Plastic
- Electro-Mechanical Technicians
- Electronic Equipment Installers and Repairers, Motor Vehicles
- Electronic Home Entertainment Equipment Installers and Repairers
- Farm Equipment Mechanics
- Hand and Portable Power Tool Repairers
- Hand Compositors and Typesetters
- Heating and Air Conditioning Mechanics
- Heating Equipment Setters and Set-Up Operators, Metal and Plastic
- Heating, Air Conditioning, and Refrigeration Mechanics and Installers
- Home Appliance Repairers
- Installation, Maintenance, and Repair Workers, All Other
- Keyboard Instrument Repairers and Tuners
- Lay-Out Workers, Metal and Plastic
- Locksmiths and Safe Repairers
- Mechanical Door Repairers
- Mechanical Engineering Technicians
- Meter Mechanics
- Mobile Heavy Equipment Mechanics, Except Engines
- Model Makers, Wood
- Mold Makers, Hand
- Motorboat Mechanics
- Motorcycle Mechanics
- Museum Technicians and Conservators
Musical Instrument Repairers and Tuners
Outdoor Power Equipment and Other Small Engine Mechanics
Pantograph Engravers
Patternmakers, Wood
Pipe Fitters
Plumbers
Potters
Precision Instrument and Equipment Repairers, All Other
Precision Printing Workers
Rail Car Repairers
Recreational Vehicle Service Technicians
Reed or Wind Instrument Repairers and Tuners
Refractory Materials Repairers, Except Brickmasons
Refrigeration Mechanics
Sales Representatives, Electrical/Electronic
Sales Representatives, Mechanical Equipment and Supplies
Security and Fire Alarm Systems Installers
Ship Carpenters and Joiners
Shoe and Leather Workers and Repairers
Silversmiths
Soldering and Brazing Machine Setters and Set-Up Operators
Stone Cutters and Carvers
Stonemasons
Stringed Instrument Repairers and Tuners
Tool and Die Makers
Transformer Repairers
Valve and Regulator Repairers
Vocational Education Teachers, Middle School
Vocational Education Teachers, Secondary School
Watch Repairers
Welders, Cutters, Solderers, and Brazers
Welders, Production
Welding Machine Setters and Set-Up Operators
Woodworking Machine Setters and Set-Up Operators, Except Sawing

**CRAFTS**
Bakers
Bakers, Bread and Pastry
Brattice Builders
Butchers and Meat Cutters
Carpenter Assemblers and Repairers
Carpet Installers
Ceiling Tile Installers
Cement Masons and Concrete Finishers
Construction and Related Workers, All Other

**Construction Laborers**
Drywall and Ceiling Tile Installers
Drywall Installers
Extraction Workers, All Other
Fallers
Fence Erectors
First-Line Supervisors and Manager
Supervisors- Extractive Workers
First-Line Supervisors/Managers of Construction Trades and Extraction Workers
Floor Layers, Except Carpet, Wood, and Hard Tiles
Floor Sanders and Finishers
Food and Tobacco Roasting, Baking, and Drying Machine Operators and Tenders
Frame Wirers, Central Office
Glaziers
Helpers—Carpenters
Helpers—Electricians
Helpers—Extraction Workers
Helpers—Painters, Paperhangers, Plasterers, and Stucco Masons
Helpers—Pipelaybers, Plumbers, Pipefitters, and Steamfitters
Highway Maintenance Workers
Insulation Workers, Floor, Ceiling, and Wall
Insulation Workers, Mechanical
Irradiated-Fuel Handlers
Molders, Shapers, and Casters, Except Metal and Plastic
Painters, Construction and Maintenance
Paperhangers
Pipelaybers
Pipelaying Fitters
Plasterers and Stucco Masons
Reinforcing Iron and Rebar Workers
Roofers
Septic Tank Servicers and Sewer Pipe Cleaners
Stone Cutters and Carvers
Tapers
Terrazzo Workers and Finishers
Tile and Marble Setters
Woodworkers, All Other

**ELEMENTAL WORK: INDUSTRIAL**
Bindery Machine Operators and Tenders
Bindery Machine Setters and Set-Up Operators
Bindery Workers
Boilermakers
Explosives Workers, Ordnance Handling Experts, and Blasters
Fabric and Apparel Patternmakers
Fabric Menders, Except Garment
Fabric Menders, Except Garment
Fiber Product Cutting Machine Setters and Set-Up Operators
Food Batchmakers
Freight, Stock, and Material Movers, Hand
Furniture Finishers
Grips and Set-Up Workers, Motion Picture Sets, Studios, and Stages
Industrial Machinery Mechanics
Job Printers
Metal Workers and Plastic Workers, All Other
Meter Readers, Utilities
Packers and Packagers, Hand
Painters, Transportation Equipment
Pump Operators, Except Wellhead Pumpers
Rock Splitters, Quarry
Sewing Machine Operators
Sheet Metal Workers
Structural Iron and Steel Workers
Textile, Apparel, and Furnishings Workers, All Other
Upholsterers
Wellhead Pumpers

**ELEMENTAL WORK: MECHANICAL**

Brazers
Building Cleaning Workers, All Other
Earth Drillers, Except Oil and Gas
Electrical Power-Line Installers and Repairers
First-Line Supervisors/Managers of Mechanics, Installers, and Repairers
Gas Appliance Repairers
Grounds Maintenance Workers, All Other
Hazardous Materials Removal Workers
Helpers, Construction Trades, All Other
Helpers—Brickmasons, Blockmasons, Stonemasons, and Tile and Marble Setters
Helpers—Installation, Maintenance, and Repair Workers
Helpers—Roofers
Home Appliance Installers
Janitors and Cleaners, Except Maids and Housekeeping Cleaners
Laborers and Freight, Stock, and Material Movers, Hand
Log Graders and Scalers
Logging Workers, All Other
Maintenance and Repair Workers, General
Maintenance Workers, Machinery
Millwrights
Refuse and Recyclable Material Collectors
Rough Carpenters
Sawing Machine Setters, Operators, and Tenders, Wood
Segmental Pavers
Signal and Track Switch Repairers
Solderers
Stone Sawyers
Tank Car, Truck, and Ship Loaders
Telecommunications Line Installers and Repairers
Tire Repairers and Changers

**ENGINEERING TECHNOLOGY**

Aerospace Engineering and Operations Technicians
Air Traffic Controllers
Aircraft Launch and Recovery Specialists
Architectural and Civil Drafters
Architectural Drafters
Audio and Video Equipment Technicians
Battery Repairers
Boat Builders and Shipwrights
Broadcast Technicians
Camera Operators, Television, Video, and Motion Picture
Central Office and PBX Installers and Repairers
Civil Drafters
Civil Engineering Technicians
Communication Equipment Mechanics, Installers, and Repairers
Computer, Automated Teller, and Office Machine Repairers
Construction and Building Inspectors
Data Processing Equipment Repairers
Drafters, All Other
Electric Motor and Switch Assemblers and Repairers
Electrical and Electronic Engineering Technicians
Electrical and Electronic Inspectors and Testers
Electrical and Electronics Drafters
Electrical Drafters
Electrical Engineering Technicians
Electrical Engineers
Electronic Drafters
Electronics Engineering Technicians
Electronics Engineers, Except Computer
Elevator Installers and Repairers
Engineering Technicians, Except Drafters, All Other
Environmental Engineering Technicians
Food Preparation and Serving Related Workers, All Other
Geological and Petroleum Technicians
Industrial Engineering Technicians
Industrial Safety and Health Engineers
Machinists
Mapping Technicians
Marine Architects
Marine Engineers
Mathematical Technicians
Mechanical Drafters
Mechanical Engineering Technicians
Media and Communication Equipment Workers, All Other
Medical Appliance Technicians
Military Officer Special and Tactical Operations Leaders/Managers, All Other
Nuclear Monitoring Technicians
Nuclear Technicians
Numerical Tool and Process Control Programmers
Opticians, Dispensing
Percussion Instrument Repairers and Tuners
Precision Dyers
Radar and Sonar Technicians
Radio Mechanics
Radio Operators
Sales Representatives, Instruments
Ship Engineers
Sound Engineering Technicians
Station Installers and Repairers, Telephone
Surveying and Mapping Technicians
Surveying Technicians
Surveyors
Telecommunications Equipment Installers and Repairers, Except Line Installers
Telecommunications Facility Examiners
Traffic Technicians

EQUIPMENT OPERATION
Agricultural Equipment Operators
Auxiliary Equipment Operators, Power
Boiler Operators and Tenders, Low Pressure
Bridge and Lock Tenders
Buffing and Polishing Set-Up Operators
Calibration and Instrumentation Technicians
Casting Machine Set-Up Operators
Cementing and Gluing Machine Operators and Tenders
Chemical Equipment Controllers and Operators
Chemical Equipment Tenders
Chemical Plant and System Operators
Coating, Painting, and Spraying Machine Operators and Tenders
Coating, Painting, and Spraying Machine Setters, Operators, and Tenders
Communications Equipment Operators, All Other
Computer-Controlled Machine Tool Operators, Metal and Plastic
Construction Drillers
Continuous Mining Machine Operators
Cooling and Freezing Equipment Operators and Tenders
Crushing, Grinding, and Polishing Machine Setters, Operators, and Tenders
Cutting and Slicing Machine Operators and Tenders
Cutting and Slicing Machine Setters, Operators, and Tenders
Cutting, Punching, and Press Machine Setters, Operators, and Tenders, Metal and Plastic
Derrick Operators, Oil and Gas
Dragline Operators
Drilling and Boring Machine Tool Setters, Operators, and Tenders, Metal and Plastic
Electronic Masking System Operators
Embossing Machine Set-Up Operators
Engraver Set-Up Operators
Excavating and Loading Machine and Dragline Operators
Excavating and Loading Machine Operators
Extruding and Drawing Machine Setters, Operators, and Tenders, Metal and Plastic
Extruding and Forming Machine Operators and Tenders, Synthetic or Glass Fibers
Extruding and Forming Machine Setters, Operators, and Tenders, Synthetic and Glass Fibers
Food Cooking Machine Operators and Tenders
Forging Machine Setters, Operators, and Tenders, Metal and Plastic
Furnace, Kiln, Oven, Drier, and Kettle Operators and Tenders
Gas Compressor Operators
Gas Distribution Plant Operators
Gas Processing Plant Operators
Gaugers
Glass Cutting Machine Setters and Set-Up Operators
Grader, Bulldozer, and Scraper Operators
Grinding, Honing, Lapping, and Deburring Machine Set-Up Operators
Grinding, Lapping, Polishing, and Buffing Machine Tool Setters, Operators, and Tenders, Metal and Plastic
Heat Treating Equipment Setters, Operators, and Tenders, Metal and Plastic
Heat Treating, Annealing, and Tempering Machine Operators and Tenders, Metal and Plastic
Heaters, Metal and Plastic
Hoist and Winch Operators
Lathe and Turning Tool Setters, Operators, and Tenders, Metal and Plastic
Laundry and Drycleaning Machine Operators and Tenders, Except Pressing
Loading Machine Operators, Underground Mining
Logging Tractor Operators
Metal Molding, Coremaking, and Casting Machine Operators and Tenders
Metal-Refining Furnace Operators and Tenders
Milling and Planing Machine Setters, Operators, and Tenders, Metal and Plastic
Mine Cutting and Channeling Machine Operators
Mining Machine Operators, All Other
Mixing and Blending Machine Setters, Operators, and Tenders
Model Makers, Metal and Plastic
Molding, Coremaking, and Casting Machine Setters, Operators, and Tenders, Metal and Plastic
Multiple Machine Tool Setters, Operators, and Tenders, Metal and Plastic
Nonelectrolytic Plating and Coating Machine Operators and Tenders, Metal and Plastic
Nonelectrolytic Plating and Coating Machine Setters and Set-Up Operators, Metal and Plastic
Operating Engineers
Operating Engineers and Other Construction Equipment Operators
Patternmakers, Metal and Plastic
Paving, Surfacing, and Tamping Equipment Operators
Petroleum Refinery and Control Panel Operators
Photographic Processing Machine Operators
Pile-Driver Operators
Plating and Coating Machine Setters, Operators, and Tenders, Metal and Plastic
Power Generating Plant Operators, Except Auxiliary Equipment Operators
Prepress Technicians and Workers
Press and Press Brake Machine Setters and Set-Up Operators, Metal and Plastic
Presses, Hand
Pressing Machine Operators and Tenders-Textile, Garment, and Related Materials
Printing Machine Operators
Printing Press Machine Operators and Tenders
Punching Machine Setters and Set-Up Operators, Metal and Plastic
Railroad Brake, Signal, and Switch Operators
Rail-Track Laying and Maintenance Equipment Operators
Riggers
Rolling Machine Setters, Operators, and Tenders, Metal and Plastic
Roof Bolters, Mining
Rotary Drill Operators, Oil and Gas
Roustabouts, Oil and Gas
Sailors and Marine Oilers
Sawing Machine Operators and Tenders
Sawing Machine Setters and Set-Up Operators
Sewing Machine Operators, Garment
Sewing Machine Operators, Non-Garment
Screen Printing Machine Setters and Set-Up Operators
Separating, Filtering, Clarifying, Precipitating, and Still Machine Setters, Operators, and Tenders
Service Unit Operators, Oil, Gas, and Mining
Sewing Machine Operators, Garment
Sewing Machine Operators, Non-Garment
Shoe Machine Operators and Tenders
Shuttle Car Operators
Soldering and Brazing Machine Operators and Tenders
Stationary Engineers
Textile Bleaching and Dyeing Machine Operators and Tenders
Textile Cutting Machine Setters, Operators, and Tenders
Well and Core Drill Operators
Welders and Cutters
Welding Machine Operators and Tenders
Welding, Soldering, and Brazing Machine Setters, Operators, and Tenders
Woodworking Machine Operators and Tenders, Except Sawing
Woodworking Machine Setters, Operators, and Tenders, Except Sawing

**LAND AND WATER VEHICLE OPERATION**
- Able Seamen
- Ambulance Drivers and Attendants, Except Emergency Medical Technicians
- Captains, Mates, and Pilots of Water Vessels
- Crane and Tower Operators
- Dredge Operators
- Driver/Sales Workers
- First-Line Supervisors/Managers of Transportation and Material-Moving Machine and Vehicle Operators
- Industrial Truck and Tractor Operators
- Locomotive Engineers
- Manufactured Building and Mobile Home Installers
- Mates- Ship, Boat, and Barge
- Motor Vehicle Operators, All Other
- Motorboat Operators
- Ordinary Seamen and Marine Oilers
- Rail Yard Engineers, Dinkey Operators, and Hostlers
- Tractor-Trailer Truck Drivers
- Train Crew Members
- Truck Drivers, Heavy
- Truck Drivers, Heavy and Tractor-Trailer
- Truck Drivers, Light or Delivery Services

**MANAGERIAL WORK: MECHANICAL**
- Air Crew Officers
- Aircraft Cargo Handling Supervisors
- Aircraft Launch and Recovery Officers
- Armored Assault Vehicle Officers
- Artillery and Missile Officers
- Construction Managers
- First-Line Supervisors and Manager/Supervisors - Agricultural Crop Workers
- First-Line Supervisors and Manager/Supervisors - Fishery Workers
- First-Line Supervisors and Manager/Supervisors - Logging Workers
- First-Line Supervisors and Manager/Supervisors- Construction Trades Workers
- First-Line Supervisors and Manager/Supervisors- Extractive Workers
- First-Line Supervisors/Managers of Air Crew Members
- First-Line Supervisors/Managers of All Other Tactical Operations Specialists
- First-Line Supervisors/Managers of Construction Trades and Extraction Workers
- First-Line Supervisors/Managers of Food Preparation and Serving Workers
- First-Line Supervisors/Managers of Helpers, Laborers, and Material Movers, Hand
- First-Line Supervisors/Managers of Housekeeping and Janitorial Workers
- First-Line Supervisors/Managers of Mechanics, Installers, and Repairers
- First-Line Supervisors/Managers of Production and Operating Workers
- First-Line Supervisors/Managers of Weapons Specialists/Crew Members
- Industrial Production Managers
- Janitorial Supervisors
- Lawn Service Managers
- Logging Equipment Operators
- Mates- Ship, Boat, and Barge
- Railroad Conductors and Yardmasters
- Special Forces Officers
- Storage and Distribution Managers

**MATERIAL CONTROL**
- Parts Salespersons
- Pharmacy Aides
- Pharmacy Technicians
- Railroad Yard Workers

**PASSENGER SERVICES**
- Bus Drivers, School
- Bus Drivers, Transit and Intercity
- Subway and Streetcar Operators
- Taxi Drivers and Chauffeurs

**PRODUCTION TECHNOLOGY**
- Aircraft Rigging Assemblers
- Aircraft Structure Assemblers, Precision
- Aircraft Structure, Surfaces, Rigging, and Systems Assemblers
- Aircraft Systems Assemblers, Precision
- Camera and Photographic Equipment Repairers
- Camera Operators
- Combination Machine Tool Operators and Tenders, Metal and Plastic
- Combination Machine Tool Setters and Set-Up Operators, Metal and Plastic
- Dot Etchers
- Electrical and Electronic Equipment Assemblers
- Electrotypers and Stereotypers
- Engine and Other Machine Assemblers
- Engravers, Hand
- Engravers/Carvers
Etchers
Etchers and Engravers
Etchers, Hand
Extruding, Forming, Pressing, and Compacting
   Machine Setters, Operators, and Tenders
Fiberglass Laminators and Fabricators
Film Laboratory Technicians
Fitters, Structural Metal- Precision
Foundry Mold and Coremakers
Gem and Diamond Workers
Glass Blowers, Molders, Benders, and Finishers
Industrial Engineering Technicians
Industrial Engineers
Mail Machine Operators, Preparation and
   Handling
Materials Engineers
Medical Equipment Repairers
Metal Fabricators, Structural Metal Products
Metal Molding, Coremaking, and Casting
   Machine Setters and Set-Up Operators
Model and Mold Makers, Jewelry
Numerical Control Machine Tool Operators
   and Tenders, Metal and Plastic
Numerical Tool and Process Control
   Programmers
Optical Instrument Assemblers
Photoengravers
Photoengraving and Lithographing Machine
   Operators and Tenders
Photographic Reproduction Technicians
Plastic Molding and Casting Machine
   Operators and Tenders
Plastic Molding and Casting Machine Setters
   and Set-Up Operators
Platemakers
Plumbers, Pipefitters, and Steamfitters
Precision Etchers and Engravers, Hand or
   Machine
Precision Lens Grinders and Polishers
Precision Mold and Pattern Casters, except
   Nonferrous Metals
Precision Pattern and Die Casters, Nonferrous
   Metals
Scanner Operators
Strippers
Structural Metal Fabricators and Fitters
Timing Device Assemblers, Adjusters, and
   Calibrators
Typesetting and Composing Machine
   Operators and Tenders
Welder-Fitters

PRODUCTION WORK
Assemblers and Fabricators, All Other
Bakers, Manufacturing
Bench Workers, Jewelry
Cleaners of Vehicles and Equipment
Cleaning, Washing, and Metal Pickling
   Equipment Operators and Tenders
Coating, Painting, and Spraying Machine
   Setters and Set-Up Operators
Coil Winders, Tapers, and Finishers
Conveyor Operators and Tenders
Cutters and Trimmers, Hand
Design Printing Machine Setters and Set-Up
   Operators
Dishwashers
Electromechanical Equipment Assemblers
Extruding, Forming, Pressing, and Compacting
   Machine Operators and Tenders
Extruding, Forming, Pressing, and Compacting
   Machine Setters and Set-Up Operators
Graders and Sorters, Agricultural Products
Grinding and Polishing Workers, Hand
Hand Compositors and Typesetters
Helpers—Production Workers
Laundry and Dry-Cleaning Workers
Letterpress Setters and Set-Up Operators
Machine Feeders and Offbearers
Marking and Identification Printing Machine
   Setters and Set-Up Operators
Material Moving Workers, All Other
Meat, Poultry, and Fish Cutters and Trimmers
Mechanical Inspectors
Molding and Casting Workers
Motion Picture Projectionists
Office Machine and Cash Register Servicers
Offset Lithographic Press Setters and Set-Up
   Operators
Packaging and Filling Machine Operators and
   Tenders
Painting, Coating, and Decorating Workers
Pewter Casters and Finishers
Photographic Hand Developers
Photographic Process Workers
Plate Finishers
Pourers and Casters, Metal
Pressers, Delicate Fabrics
Pressers, Textile, Garment, and Related
   Materials
Production Helpers
Production Laborers
Production Workers, All Other
Rail Transportation Workers, All Other
Semiconductor Processors
Slaughterers and Meat Packers
Spotters, Dry Cleaning
Stevedores, Except Equipment Operators
Team Assemblers
Textile Knitting and Weaving Machine Setters, Operators, and Tenders
Textile Winding, Twisting, and Drawing Out Machine Setters, Operators, and Tenders
Tire Builders
Tool Grinders, Filers, and Sharpeners
Transportation Workers, All Other

QUALITY CONTROL
Electrical and Electronic Inspectors and Testers
Environmental Compliance Inspectors
Fire Inspectors
Fire Inspectors and Investigators
Freight Inspectors
Inspectors, Testers, Sorters, Samplers, and Weighers
Locomotive Firers
Materials Inspectors
Mechanical Inspectors
Medical Equipment Preparers
Motor Vehicle Inspectors
Occupational Health and Safety Technicians
Precision Devices Inspectors and Testers
Pressure Vessel Inspectors
Production Inspectors, Testers, Graders, Sorters, Samplers, Weighers
Railroad Inspectors
Train Crew Members
Transportation Inspectors

SYSTEMS OPERATION
Airfield Operations Specialists
Boilermakers
Chemical Equipment Operators and Tenders
Gas Compressor and Gas Pumping Station Operators
Gas Plant Operators
Nuclear Equipment Operation Technicians
Nuclear Power Reactor Operators
Pesticide Handlers, Sprayers, and Applicators, Vegetation
Petroleum Pump System Operators
Petroleum Pump System Operators, Refinery Operators, and Gaugers
Plant and System Operators, All Other
Power Distributors and Dispatchers
Power Plant Operators
Railroad Conductors and Yardmasters
Stationary Engineers and Boiler Operators
Water and Liquid Waste Treatment Plant and System Operators

OUTDOORS/AGRICULTURE Career Group

ELEMENTAL WORK:
PLANTS AND ANIMALS
Agricultural Workers, All Other
Fallers
Farmers and Ranchers
Farmworkers and Laborers, Crop, Nursery, and Greenhouse
Farmworkers, Farm and Ranch Animals
Fishers and Related Fishing Workers
Forest and Conservation Workers
General Farmworkers
Graders and Sorters, Agricultural Products
Hunters and Trappers
Landscaping and Groundskeeping Workers
Nursery Workers
Pest Control Workers
Pesticide Handlers, Sprayers, and Applicators, Vegetation
Tree Trimmers and Pruners

GENERAL SUPERVISION:
PLANTS AND ANIMALS
Agricultural and Food Science Technicians
Agricultural Technicians
Animal Breeders
Animal Control Workers
Animal Trainers
First-Line Supervisors and Manager/
Supervisors - Animal Care Workers, Except Livestock
First-Line Supervisors and Manager/
Supervisors - Fishery Workers
First-Line Supervisors and Manager/
Supervisors - Horticultural Workers
First-Line Supervisors/Managers of Farming, Fishing, and Forestry Workers
Log Graders and Scalers

MANAGERIAL WORK:
PLANTS AND ANIMALS
Agricultural Crop Farm Managers
Agricultural Engineers
Agricultural Inspectors
Farm Labor Contractors
Farm Management Advisors (Agricultural Extension Agent)
Farm, Ranch, and Other Agricultural Managers
Farmers and Ranchers
First-Line Supervisors and Manager/
  Supervisors - Agricultural Crop Workers
First-Line Supervisors and Manager/
  Supervisors - Animal Care Workers, Except Livestock
First-Line Supervisors and Manager/
  Supervisors - Animal Husbandry Workers
First-Line Supervisors and Manager/
  Supervisors - Horticultural Workers
First-Line Supervisors and Manager/
  Supervisors - Landscaping Workers
First-Line Supervisors and Manager/
  Supervisors - Logging Workers
First-Line Supervisors/Managers of Landscaping, Lawn Service, and Groundskeeping Workers
Fish and Game Wardens
Fish Hatchery Managers
Forest and Conservation Technicians
Foresters
Forestry and Conservation Science Teachers, Postsecondary
Landscape Architects
Lawn Service Managers
Nursery and Greenhouse Managers
Park Naturalists
Plant Scientists
Purchasing Agents and Buyers, Farm Products
Range Managers
Sales Representatives, Agricultural
Soil Conservationists

Construction and Building Inspectors
Database Administrators
Environmental Compliance Inspectors
Equal Opportunity Representatives and Officers
Financial Examiners
Fire Inspectors and Investigators
Fire Investigators
Freight Inspectors
Government Property Inspectors and Investigators
Health and Safety Engineers, Except Mining Safety Engineers and Inspectors
Home Management Advisors (Home Extension Agent)
Immigration and Customs Inspectors
Industrial Safety and Health Engineers
Licensing Examiners and Inspectors
Marine Cargo Inspectors
Occupational Health and Safety Specialists
Precision Devices Inspectors and Testers
Pressure Vessel Inspectors
Public Transportation Inspectors
Railroad Inspectors

SECURITY AND ENFORCEMENT

Career Group

REGULATIONS ENFORCEMENT

Agricultural Inspectors
Animal Control Workers
Aviation Inspectors
Child Support, Missing Persons, and Unemployment Insurance Fraud Investigators
Compliance Officers, Except Agriculture, Construction, Health and Safety, and Transportation
Computer Security Specialists

Administrative Law Judges, Adjudicators, and Hearing Officers
Air Traffic Controllers
Bailiffs
Criminal Investigators and Special Agents
Criminal Justice and Law Enforcement Teachers, Postsecondary
Criminal Justice and Law Enforcement Teachers, Postsecondary
Crossing Guards
Detectives and Criminal Investigators
Emergency Management Specialists
Fire Inspectors
First-Line Supervisors/Managers of Police and Detectives
Fish and Game Wardens
Forest Fire Fighting and Prevention Supervisors
Forest Fire Inspectors and Prevention Specialists
Immigration and Customs Inspectors
Marine Cargo Inspectors
Municipal Fire Fighting and Prevention Supervisors
Police and Sheriff's Patrol Officers
Police Detectives
Police Identification and Records Officers
Police Patrol Officers

SAFETY AND LAW ENFORCEMENT
Private Detectives and Investigators
Sheriffs and Deputy Sheriffs
Transit and Railroad Police

**SECURITY SERVICES**
- Bailiffs
- Correctional Officers and Jailers
- Dispatchers, Except Police, Fire, and Ambulance
- Fire Fighters
- Fire-Prevention and Protection Engineers
- First-Line Supervisors/Managers of Correctional Officers
- First-Line Supervisors/Managers of Fire Fighting and Prevention Workers
- First-Line Supervisors/Managers, Protective Service Workers, All Other
- Forest Fire Fighters
- Forest Fire Fighting and Prevention Supervisors
- Lifeguards, Ski Patrol, and Other Recreational Protective Service Workers
- Municipal Fire Fighters
- Municipal Fire Fighting and Prevention Supervisors
- Parking Enforcement Workers
- Police Identification and Records Officers
- Police, Fire, and Ambulance Dispatchers
- Probation Officers and Correctional Treatment Specialists
- Product Safety Engineers
- Production Inspectors, Testers, Graders, Sorters, Samplers, Weighers
- Protective Service Workers, All Other
- Security Guards
- Transit and Railroad Police

**ATHLETICS Career Group**

**SPORTS**
- Athletes and Sports Competitors
- Athletic Trainers
- Coaches and Scouts
- Commercial Divers
- Entertainers and Performers, Sports and Related Workers, All Other
- Fitness Trainers and Aerobics Instructors
- Recreation and Fitness Studies Teachers, Postsecondary
- Recreation Workers
- Recreational Therapists
- Umpires, Referees, and Other Sports Officials

**ADVENTURE Career Group**
- Able Seamen
- Air Crew Members
- Air Crew Officers
- Aircraft Launch and Recovery Officers
- Aircraft Launch and Recovery Specialists
- Airline Pilots, Copilots, and Flight Engineers
- Armored Assault Vehicle Crew Members
- Armored Assault Vehicle Officers
- Artillery and Missile Crew Members
- Artillery and Missile Officers
- Command and Control Center Officers
- Command and Control Center Specialists
- Commercial Divers
- Commercial Pilots
- Criminal Investigators and Special Agents
- Fire Fighters
- First-Line Supervisors/Managers of Air Crew Members
- First-Line Supervisors/Managers of All Other Tactical Operations Specialists
- First-Line Supervisors/Managers of Weapons Specialists/Crew Members
- Highway Patrol Pilots
- Infantry
- Infantry Officers
- Military Enlisted Tactical Operations and Air/Weapons Specialists and Crew Members, All Other
- Military Officer Special and Tactical Operations Leaders-Managers, All Other
- Private Detectives and Investigators
- Radar and Sonar Technicians
- Special Forces
- Travel Guides
**Special Note to Students**

*Don’t wait until graduation to embark on the career that fits you!*

Increasing numbers of college students are using an internship as a stepping stone to permanent, postcollege employment. In addition, many high school students are enrolled in some type of on-the-job work training program.

In one branch of a state university, 70 percent of the graduates had been employed as interns or in part-time work in occupations which complemented their curriculum.

We recommend that you use your *Career Direct* assessment reports to help you secure part-time or short-term employment in a position directly related to your course of study.

Here is how *Career Direct* gives you the edge in seeking an internship.

1. Points you toward the type of positions that match your unique pattern and talents.
2. Insights and information gained from the reports will build your confidence to communicate your strengths and abilities in an interview.
3. Provides accurate, descriptive information for writing your résumé and preparing for interviews.
4. Equips you with psychometrically validated reports that you can use to confirm your suitability for a particular occupation.
5. Demonstrates your initiative to an employer.

Any student armed with the *Career Direct* reports and using the Career Matching process should have a distinct advantage over other applicants for an education related job.
KEY RESOURCES FOR MORE CAREER INFORMATION

To further explore the job clusters contained in your Job Sampler, check the resources listed below. Most of these selections may be found in the reference sections of a university or large public library.


5. *O*NET Online. Replaces the old Dictionary of Occupational Titles. The most concise, available source of detailed information about specific occupations from the Bureau of Labor Statistics database. The O*NET contains information on 950 occupations, which covers the majority of jobs held by Americans: skills required, knowledge and education needed, job responsibilities, work activities, level of competence, average pay, and much more. The O*NET is available at the following Internet site: www.online.onetcenter.org/.


DEFINITIONS

GENERAL INTEREST Career Groups

**Adventure:** People who are attracted to this type of work typically engage in adventurous, daring, or risky activities, such as skydiving, racing in competition, mountain climbing, and flying. Occupations include firefighter, elite military unit, military pilot, stunt artist, bush pilot, professional guide, and explosives expert. Occupations in this group require physical and mental attributes, such as balance, strength, and endurance.

**Animal Care:** This career group relates to activities involving all kinds of animals and include treating sick or injured animals, caring for them in a kennel or lab, training and understanding animal behavior. Common occupations in this career group are veterinarian, animal trainer, and zoo helper. School subjects include animal behavior and physiology and biopsychology.

**Artistic:** This group involves expressing ideas through the creation of original art work. Typical activities include drawing, designing objects with graphical art, planning and designing interior environments, sculpting, designing theater sets, jewelry design/repair, and photography. Educational courses in art, drawing, art history, interior design, sculpture, or photography may enhance natural talents. Occupations include artist, photographer, and poet.

**Athletics:** This career group is characterized by a strong interest in athletic pursuits, either as an occupation or as a leisure activity. Activities include competing while using athletic skills, participating with a team, coaching or instructing athletics, training in physical fitness, or teaching sports activities. Successful people in this career group usually are competitive, possess a natural talent for athletics, display a high level of physical coordination, and are disciplined in their training. School subjects are physical education, exercise physiology, health and nutrition, or other physical/athletic related. Related occupations include professional athlete, athletic coach, personal trainer, umpire/official, or a physical education teacher.

**Computational/Financial:** This career group focuses on solving complex problems by using mathematical or financial formulas and concepts. Activities include preparing tax returns for clients, analyzing mathematical formulas, or using statistics to predict future outcomes. People who enjoy these career fields are usually detail-oriented, analytical, intelligent, precise, and accurate. Education and training includes accounting, finance, statistics, mathematics, computer science, or economics. Occupations include computer systems analyst, mathematician, accounting, banker, statistician, economist, actuary, or an investments planner.

**Consumer Science:** Activities for this group are menu planning, catering, decorating, hair styling, and personal care. Typical occupations include home economist, homemaker, chef, dietician, fashion designer, interior decorator, and beautician. Areas of study to prepare for these fields include home economics, food science, restaurant management, interior design, clothing, fashion merchandising, child care, and cosmetology.

**Counseling:** Work in this group relates to influencing others for the purpose of self-improvement and problem-solving and includes helping people with psychological or interpersonal problems. Typical activities include counseling, testing, listening, and advising others. occupations include psychologist, school or college counselor, marriage and family therapist, social worker, and career counselor.

**Education:** People who are interested in this career group enjoy working with people and helping others learn new skills or master new ideas and information. Continuing education, developing lesson plans, and record keeping are also part of the daily workload for those employed in these fields. Occupations include elementary or high school teacher, college professor, adult education teacher, and vocational education teacher.

**International:** This career group involves a strong desire to travel or work in a foreign country, interact with people from other cultures, and communicate in more than one language. Occupations common to this group are foreign correspondent, translator, international businessperson, diplomat, and foreign language teacher. A strong educational background in foreign studies and languages is recommended.
**Law and Politics:** Those attracted to this career group have a strong desire to influence the thoughts and opinions of others. They typically like to campaign for political candidates, speak publicly on issues at meetings and press conferences, represent clients in litigation, and hold political office. Many serve in legal professions, such as attorney and judge. Others pursue occupations as elected or appointed officials in government. Attention to detail, a competitive nature, resistance to criticism are important to success in these occupations. Advanced education is also important for many of the positions.

**Management/Sales:** This career group centers on business-related activities, such as managing, selling, developing marketing strategies, as well as starting and operating a business. Occupations might include marketing representative, manager, insurance agent, stockbroker, business executive, and entrepreneur. Subjects include business administration, management, marketing, human resource management, and finance.

**Mechanical:** People in this career group enjoy working with their hands, solving mechanical or technical problems, building or constructing objects, or operating machinery. They are usually precise and organized, analytical, mechanically inclined, and like to see tangible results from their efforts. Typical occupations include electrician, industrial maintenance supervisor, auto mechanic, tool/dye maker, carpenter, electronics technician, and aviation technician. Related school subjects may include vocational or industrial shop, automotive technology, cabinetmaking, and woodworking, or courses related to specific industries.

**Outdoors/Agriculture:** This career group involves outdoor activities, such as studying animals, raising livestock, working with plants, studying fossils, or planning landscaping. People in this group are concerned about nature, interested in animals or livestock, enjoy working with their hands, and do not mind unusual work sites. Related school subjects include courses in agriculture, forestry and wildlife services, horticulture, or landscaping. Typical occupations associated with this career field include a landscaper, forest ranger, farmer, animal scientist, ecologist, horticulturist, or an animal trainer/breeder.

**Performing/Communication:** People in this career group enjoy entertaining through presentations of artistic talent and/or public speaking. Related occupations include professional singers, musicians, and conductors. Actors and actresses, models, comedians, and related entertainment industry occupations also fit this category, as do radio/TV announcers, reporters, hosts, and commentators. Areas of study are music classes (vocal, instrument), public speaking, and theater.

**Religious:** This career group centers on activities like providing spiritual or religious guidance and listening to others’ personal problems. Encouraging participation in religious organizations, talking to others about religious beliefs, and conducting worship services are typical activities. Occupations might include pastor, evangelist, missionary, pastoral counselor, and other religious workers. An educational background in religious and/or counseling studies is usually needed.

**Science/Health:** Work in this career group centers around helping others, researching problems or dilemmas, diagnosing diseases, or studying microscopic organisms. Related activities include dispensing prescription drugs, providing health care to patients, studying complex information, or providing therapy to injured people. Educational training is usually extensive and may include classes in pharmacy, chemistry, dental hygiene, biology, or other science/medical related subjects. Success in this field includes characteristics like attention to details, compassion for others, a high intellect, and good memorization skills. Typical occupations include dental hygienist, optometrist, physician, pharmacist, chemist, nurse, or physical therapist.

**Security/Enforcement:** The overriding characteristic of this career field is a strong desire to protect people and property and may involve personal risk. Typical activities are investigating crimes, apprehending criminals, patrolling areas to prevent crimes, conducting surveillance, and responding to alarms. Common occupations include police officer, prison guard, bodyguard, private detective, and probation officer.

**Service:** This group centers on activities that assist, help, or provide a service to others. People in these occupations usually enjoy interacting with people, answering questions, keeping records, inspecting products, operating office equipment or machinery, or providing assistance to others. This broad career group includes occupations like customer service representative, bank teller, cashier, receptionist, secretary, office clerk, restaurant server, hotel clerk, and factory/assembly worker.
Technological Sciences: Those attracted to this career field have a strong desire to plan, design, and be involved in the construction of buildings, roads, airports, and other structures that require a high level of technology. Engineer and architect are typical occupations. A sound education in engineering, architecture, drafting, or mechanical drawing is necessary for success in these types of careers.

Transportation: This career group is centered on activities and occupations involving transportation and driving vehicles. Activities include driving a tractor-trailer truck, driving a locomotive, chauffeur, limousine, driving a taxi or bus. Occupations include bus driver, taxicab driver, chauffeur, and truck driver. Training may include commercial driving school, safety school, or the like.

Writing: Work in this group relates to communicating ideas through written materials. Activities include writing news stories and articles, television scripts, and movie reviews, composing copy for advertisements, and speech writing. Occupations include writer, reporter, radio/TV writer, or foreign correspondent. A sound educational background in English composition, literature, creative writing, and grammar is important.

ACTIVITIES

Animal Care: This involves activities related to animal care, including treating sick or injured animals, caring for animals in a kennel or lab, training animals to do tricks, and understanding animal behavior.

Artistic: Items related to artistic activities involve drawing pictures of buildings, people, landscapes; sculpting a work of art; photographing subjects; designing with graphics or art; designing for theatrical productions; creating sound/sight effects; fabricating/repairing jewelry; and the planning/designing of interior environments.

Athletic: These activities are competing while using athletic skills, participating in team sports, training in physical fitness, participating in physically challenging activities, coaching athletics, teaching sports activities in recreational facilities, scouting for a sports team, and officiating at sporting events.

Civil Design: These activities involve major construction design of buildings and roads and plan construction of airports.

Clerical: Activities relating to business/clerical work include typing letters and correspondence, using a computer for word processing, operating various office equipment such as a fax and a copier, entering data on a computer, taking dictation and transcribing notes, creating an organized system for filing, and maintaining files and processing information.

Communication Large Groups: Communication activities include public speaking before large audiences to inform, entertain, or persuade; hosting a TV or radio program; or reporting news stories to a TV or radio audience.

Counseling: Counseling activities are associated with helping others overcome emotional problems, listening to personal problems, counseling and advising someone, providing counseling service in college, giving and interpreting personality tests, and counseling individuals about education and vocation.

Customer Service: These activities include greeting visitors to an office or business, giving information to callers over the phone, assisting customers in a store, scheduling appointments for others, registering hotel guests, and operating a cash register.

Hotel/Restaurant Service: Activities involve cleaning hotel rooms, assisting hotel guests with luggage, cleaning and polishing shoes for customers, serving food in cafeterias, and waiting on tables in restaurants.

Educational: Educational activities include teaching subjects to students in schools, including colleges and universities, directing activities in a class, preparing educational material for others, developing academic policies for a college, administering tests to evaluate progress, and assisting a teacher in a classroom.

Electronics/Machines: Characteristics of these activities are using, maintaining, and repairing tools, machines, engines, and appliances of various types.
**Entertainment:** These activities involve entertaining an audience by acting in a play, performing a dance, presenting an artistic performance, and choreographing dances for performance.

**Factory:** These activities involve tasks of various kinds that occur in factories and businesses, such as handling packages on a line, operating machinery that fills containers, controlling automated conveyors, and assembling electronic components and auto components.

**Farming:** The activities related to farming or ranching primarily involve raising livestock such as beef cattle, breeding or raising poultry to produce eggs, catching or raising fish commercially, developing methods for growing crops, irrigating plants and harvesting crops, and working outdoors.

**Financial:** Financial activities involve keeping financial records for a business, directing the financial affairs of an organization, tracking investments, preparing tax returns for individuals or organizations, reading legal documents, counseling on financial matters, and using statistics to solve problems.

**Food:** Activities related to food involve planning menus/cooking meals commercially, catering food for special occasions, preparing sandwiches for customers, preparing diets for patients, managing a restaurant, creating new dishes/recipes, and planning and preparing meals for a household.

**Hand Construction:** These activities have a common theme, i.e., working with one's hands in construction, skilled crafts, commercial painting, bricklaying, and so forth.

**Health Service/Support:** Characteristics of these activities are examining eyes and prescribing corrective lens, designing and fitting eyeglasses, giving hearing and vision tests, dispensing prescription drugs, operating equipment in a hospital or office, and examining teeth and treating dental problems.

**International:** Foreign activities are associated with working for a company in a foreign country, traveling to various countries, interacting with people from other cultures, communicating in more than one language, and studying foreign affairs.

**Landscaping:** Landscaping activities involve planning landscaping for a business, planning and trimming trees and shrubs, cultivating lawns and planting flowers, and maintaining the appearance of a park.

**Management:** Management activities include overseeing the administration of an office, managing and organizing office operations, supervising the work of others, managing a bank branch or office, starting and operating your own business, and serving as president of a company.

**Math:** Activities associated with math include working with math formulas, solving math puzzles, and calculating and working with numbers.

**Musical:** Various musical activities include playing a musical instrument for others, composing music, singing solo or with a group for an audience, conducting/directing a vocal music group or symphony orchestra.

**Political Communication:** This type of communication involves campaigning for political candidates or causes, gathering information for a political party, persuading others to adopt your politics, handling press conferences, or holding a public office.

**Provide Medical Care:** These medical activities include providing nursing care to patients, preparing patients for surgery, providing therapy for mental illness, planning/providing physical therapy, delivering/caring for babies and moms, performing first aid, and transporting patients to and from the hospital.

**Religious:** Religious activities include providing spiritual guidance to churches, encouraging participation in church, talking to others about religious beliefs, working as a missionary, conducting religious worship services, and reading the Bible and other religious books.

**Research Nature:** The activities involved in nature research include reading about nature, studying fossils of plants and animals, observing animals in their natural habitat, and protecting the wilderness.
**Research Medical:** These activities primarily include conducting researches to find cures for diseases, diagnosing diseases, studying chemical processes of living organisms, and performing surgery to repair injuries.

**Risky Activities:** Risk and daring characterize these activities that include driving car/motorcycle in competitions, flying combat missions to protect a country, putting out forest fires from an airplane, and controlling and extinguishing fires.

**Sales Communication:** This type of communication activity means selling products or services; convincing people to buy things; raising money for charities; recruiting members for a club or organization; developing strategies to market products, services, or organizations.

**Science Research:** The activities related to this concern reading about scientific discoveries and gathering information for research projects, interpreting results of a research project, investigating different solutions to problems, watching TV shows on scientific issues, using information to predict weather, and controlling chemical processes in a factory.

**Security:** Items associated with security activities include performing arrests or assisting with criminals, carrying out investigations to solve crimes, patrolling areas to prevent crimes, protecting people and property, conducting surveillance, conducting criminal/civil lawsuits, guarding inmates in prison, responding to fire alarms.

**Self-employment:** Self-employment activities include entrepreneurship, starting a business, and owning one’s own business.

**Styling:** Styling activities are associated with the cleaning, shaping, and polishing of nails, and shampooing and styling hair.

**Transportation:** This group of activities involves primarily operating various commercial vehicles, such as driving a truck to transport products, driving a train to transport people/freight, chauffeuring a limousine, driving a taxi, or driving a bus to transport people.

**Writing Communication:** Writing activities can include news stories for broadcast, articles for newspapers and magazines, composing ads, writing TV scripts and movie reviews, or drafting speeches.

**OCCUPATIONS**

**Adventure:** Military officer, astronaut, enlisted, pilot, firefighter.

**Animal Care:** Zookeeper, animal trainer, veterinarian.

**Artist:** Poet, artist, photographer.

**Athletes:** Professional athlete, athletic coach, umpire/referee.

**Business Leaders:** Business owner, president of company, chief executive officer, entrepreneur.

**Counselors:** Counselor, social worker, psychologist.

**Customer Service:** Bank teller, office clerk, secretary, cashier, receptionist, phone operator.

**Drivers:** Driver, chauffeur, bus driver, truck driver.

**Educators:** Teacher, school principal, professor.

**Fashion:** Makeup artist, fashion design, hair stylist, interior decorator, tailor, jeweler, florist.

**Financial/Mathematics:** Accountant, mathematician, statistician, banker, computer programmer, economist.

**Home Economics:** Home economist, homemaker, housekeeper, day care worker, dietician, chef.
Languages: Foreign language teacher, translator.

Law/Politics: Lawyer, lobbyist, judge, politician, diplomat.

Medical: Dentist, dental hygienist, optometrist, nurse, physician assistant, nurse's aide, physician, pharmacist, X-ray technician.

Performers: Professional singer, actor/actress, comedian, circus performer, model, dancer, musician.

Professional Outdoors: Rancher, farmer, landscaper, forest ranger, tree surgeon, fisherman.

Reporter/Writer: Radio/TV announcer, foreign correspondent, writer.

Sales/Management: Marketing representative, salesperson, manager-retail, manager (hotel/restaurant/large co.), realtor, insurance agent, stockbroker, production supervisor.

Science: Scientist, chemist, researcher, biologist, physicist, laboratory technician.

Security: Police officer, prison guard, body guard, private investigator, probation officer.

Skilled Technical: Engineer, electrician, carpenter, mechanic, architect, construction, plumber, welder, railroad engineer.

SUBJECTS

Agriculture: Horticulture, farming methods, forestry, agriculture.

Art: Art, drawing, art history, art appreciation, interior decorating, graphic design, sculpture, photography.

Business and Management: Business administration, management, labor relations, human resources, marketing.

Clerical: Typing, data processing, word processing, shorthand, office practices.

Education: Early childhood, special, secondary, education.

English: English composition, literature, journalism, creative writing, grammar.

Finance: Accounting, economics, investing, finance.

Foreign Language: Spanish, French, German, Russian, Japanese, Italian, Greek, Chinese.

Home Economics/Domestics: Home economics, gourmet foods, cooking, clothing, food science, crafting, child care, cosmetology.

Mathematics: Algebra, math, computer science, computer programming, geometry, calculus, trigonometry.

Music: Band, music appreciation, music theory, chorale, choir, vocal performance, instrument performance, orchestra.

Physical Education/Training: Dance, tennis, gymnastics, health, football, baseball, volleyball, weight training.

Public Performing: Theater, public speaking, debate.

Religion: Theology, religion, Bible apologetics.

Science: Biology, physics, chemistry, earth science, geology, botany, ecology, anatomy, physiology, animal science.

Social Studies: History, government, sociology, psychology, anthropology, political science, social work, law.

Technological Studies: Engineering, drafting, mechanical drawing, architecture.
**Vocational Shop:** Electronics, automotive shop, metal works, machine shop, woodworking, electricity, printing.

**SKILLS**

**Analytic:** People who score high in this category respond well to intellectual challenges and are comfortable with work activities, such as researching, analyzing facts and figures, and solving abstract problems. They enjoy working with ideas and using critical thinking skills to analyze problems and evaluate solutions. They often generate new ideas or approaches to problems. These skills are useful in science, business, and research, as well as many other occupational fields.

**Artistic:** Persons in the artistic category are skilled in expressing ideas through the creation of original art work. Abilities include being perceptive, creative, interpretive, expressive, and having the ability to visualize what a completed project or task will look like prior to beginning work. In addition, fine motor eye-hand coordination and dexterity, plus extensive training and practice are required to sufficiently refine one's skills.

**Athletic:** People high in this skill group have a high level of physical coordination, athletic skills, hand-eye coordination, and a deep desire to compete. They also pursue discipline, training, healthy dietary habits, rigorous exercise, and adherence to athletic ideals. Training in the medical sciences is needed to acquire further knowledge of the human body, muscle groups, and rehabilitation procedures.

**Clerical:** Skill strengths include accurate record keeping, filing, typing, word processing, copying, knowledge of office procedures, accuracy with basic math, clear communications, knowledge of telephone systems, and proficiency in the use of office machines. Work involving these skill areas also requires attention to detail, neatness, speed, and organizational abilities.

**Cross-Cultural:** Communicating with people of differing cultures and languages, and perceiving and understanding the customs of international cultures characterizes the skills of the cross-cultural category. In addition, they have a knack for perceiving, understanding, and adapting to the customs of international cultures. Interests typically include some dimension of translating languages, either in a business, government, or humanitarian-type effort.

**Interpersonal:** If you scored high in this category, people skills are a natural strength. You probably will do well in careers in which you are required to interact with people on a regular basis. Your ability to communicate effectively and your strong interest in people will naturally generate opportunities for you to counsel, teach, or explain as part of your work. To maximize the use of these skills, be sure your work includes extensive involvement with people, as well as opportunities to communicate with others as an element of your regular duties.

**Managing:** This skill area focuses on an ability to excel at coordinating the activities of others. A high score usually indicates an ability to persuade and motivate others. People readily respond to your convincing leadership. You likely are adept at delegating work and making decisions. To maximize the use of these skills, you should consider occupations that include management, promoting, delegating, and leading others.

**Marketing:** Marketing skills involve the ability to identify the needs of customers and to persuade them to use products or services to meet that need. Successful sales and marketing skills usually have a high correlation with superior communication and interpersonal skills. To be successful in marketing or sales, a balance is needed between a strong goal orientation with genuine concern for the customer. Self-confidence must be strong enough to withstand rejection by some customers. Entrepreneurial abilities, including one's own business are closely related.

**Math:** People who score high in this category are comfortable working with numbers and data. They are precise in calculations and thrive on opportunities to work with information that can be measured, validated, or explained by numerical data. Mathematical skills can be utilized in many different fields, including accounting, engineering, economics, and computer science.
**Mechanical:** People skilled in mechanics have a knack for building and repairing things and are able to quickly grasp how and why things work like they do and quickly apply mechanical applications to daily life. Skills include a natural ability to solve problems, learn to operate machinery, and work with hand tools, and a possible talent for inventing that has not been developed fully.

**Musical:** People who score high in the musical category typically have an innate ability to express rhythm, play musical instruments, interpret and express emotions or ideas vocally, understand musical symbols and theory, and differentiate qualities and pitches of tones. In addition, they usually have developed strong self-disciplines that enable them to faithfully commit to long hours of practice.

**Organizing:** Individuals scoring high in the organizing section typically excel at assembling, storing, and retrieving information, data, and items in a systematic fashion. They naturally perceive how information, details, and things are kept accurate and in good order to maximize efficiency. Skills include being methodical, neat, and systematic in approaching a task.

**Working with Others:** Socializing with people comes naturally to you since you love to work with others. You enjoy working with the public and will probably do well in careers in which you can capitalize on your natural ease in meeting people and making them feel welcome.

**Writing:** People who score high on writing skills typically are able to clearly communicate their thoughts and ideas through writing. Writing also requires the ability to synthesize information and present key points logically and concisely in reports, letters, or summaries. Individuals high in this skill area enjoy putting their thoughts down on paper and may enjoy creating original stories, novels, or poems.

**WORK ENVIRONMENT VALUES**

**Adventure/Risks:** You like to be where the action is even when it is somewhat risky. Experiencing adventure and working with the unknown and unexpected will keep you motivated in your work.

**Challenge:** You need the opportunity to solve tough problems and work “make or break” issues. Look for difficult assignments and obstacles to overcome. Controversy is not a problem because you will enjoy restoring order where there is chaos.

**Clean Environment:** In your work, look for occupations that would not require you to get dirty or be exposed to strong odors. You enjoy a clean, orderly, and sanitary work environment. Your ideal work situation would be one in which the environment and job duties allow you to stay neat and clean all day.

**Equality:** You enjoy working in a career in which people are treated fairly without regard to race, gender, creed, religion, or national origin. Look for career opportunities in which workers are equally paid at the same competency level and in which all work opportunities are available without prejudice.

**Flexible Hours:** Being able to set your work schedule around other activities is highly regarded by you. Look for career opportunities in which you have some control over the hours of your work, allowing you to have a flexible schedule.

**Harmony:** You enjoy a harmonious, agreeable work environment. Look for occupations in which you can work with little confrontation, in harmony with your co-workers and boss, and with a considerate team of individuals into which you fit.

**Independence:** You will want to make decisions for yourself so look for considerable job autonomy. It is important that you be able to do things the way you want to do them. Everyone has to have guidelines, but it is important that you are able to experiment with your own ideas and work without someone looking over your shoulder.

**Outdoors:** You enjoy working outdoors rather than staying inside during your work day. Look for opportunities to work in contact with nature and fresh air, even if it means working in the heat, cold, and severe weather.
**Stability:** You enjoy working in an environment of consistency, an established routine, and no surprises. You value regular hours, steady salary, and a schedule that does not change.

**Travel:** Look for occupations in which you are able to travel and see different parts of the world. You enjoy meeting new people, taking frequent trips, and having responsibilities away from the office.

**Variety:** Look for occupations that will involve you in a variety of tasks. Frequent changes in activity will help keep you from getting bored at work. In general, you probably will be more motivated if you can work with different problems and different people on a daily basis.

**Well Organized:** You value a highly structured and organized work environment. Seek careers in which the work environment promotes order, neatness, and systematic processes.

**WORK OUTCOMES VALUES**

**Career Progression:** You are interested in occupations that offer a well-defined progression of career positions. You enjoy moving up in the organization so you can increase your responsibility and authority at work. Look for job settings that offer a chance to grow and develop in your field.

**Continuing Education:** You enjoy growing and developing as a professional in your career field. Having the opportunity to take development courses, workshops, or formal education is important to you. Look for job opportunities that promote personal growth through continued education.

**Help Others:** Contributing to the welfare and growth of others is important to you and should be an integral part of your work. This could be carried out through training, teaching, counseling, encouraging, and the provision of financial resources. Your occupational choice should afford the opportunity to express your concern for others.

**High Income:** You value being highly rewarded financially for your efforts at work. You believe a high income level is a factor needed to feel successful in your work.

**Intellectual Stimulation:** You enjoy thinking through complex issues and applying reasoning skills to solve problems. The opportunity to acquire new information and think at an intellectual level should be an important consideration in career choices.

**Leadership:** You will feel comfortable in positions of responsibility for people and resources. You are comfortable taking charge, telling others what to do, and making decisions for the group. Your work should include the opportunity to lead a team toward a common goal.

**Recognition:** You are willing to work hard in order to be known as someone who has made his or her mark. Recognition of accomplishments will be a big motivator for you so analyze potential occupational choices carefully to be sure that a clearly defined rewards system is present.

**Security:** You would like to know that you have a job that will be around for a long period of time. Some career opportunities still have a measure of security; however, keep in mind that they are on the decline. Job security is now much more dependent on your ability to continually develop your skills to meet the changing workplace.

**LIFE VALUES**

**Achievement:** You set lofty goals and strive for excellence in all you do. Achieving your full potential is extremely important to you. Look for opportunities in which you are able to set high goals and see the results from your efforts.

**Aesthetics:** Artistic expression and creativeness are high priorities in your life. You enjoy being involved in activities that make life more beautiful, where you can use your emotional sensitivity, and where you can freely express your creative views and talents.
**Family:** Your family has a high value for you and you want to be able to take care for them whenever they need you. You consider it important to be available and involved in their activities. Having a lot of quality time with your family is important to you and should be an consideration to the occupational choices you make.

**Friends:** Making and keeping friendships is an important part of your life. You enjoy spending time with close friends, helping them when they need you, and building and developing new friendships. You value a lifestyle that allows time to “get away” from responsibilities and enjoy time with close friends and acquaintances.

**Help Others:** As a part of fulfilling your life purpose, you believe it is important to help others. You should make sure that your work contributes positively to the well being of others.

**Integrity:** Honesty in every area of life is a key value for you. You make every effort to keep your commitments and live by the highest standard of fairness and truth. To be sure you will not be asked to compromise your integrity, carefully evaluate the work environment and the leadership, as well as products and services of any organization you are considering for employment.

**Leisure:** Having time for entertainment and recreation are important values in your life. You enjoy a career setting where you have time away from work to pursue other interests or hobbies. Look for career opportunities that allow you time to enjoy other pursuits and give you adequate time to relax and enjoy life.

**Make Money:** You believe accumulating wealth is an essential part of your happiness. You probably value a lifestyle in which you are able to have frequent vacations, live in a nice home, and drive nice automobiles; or perhaps you want to be a very generous provider to others and to the charitable causes you support.

**Serve God:** You have indicated that your life mission involves serving God in everything you do. It will be very important for you to see how your work is contributing to that goal. Remember that all occupations offer the opportunity to serve Him. Kindness and a commitment to excellence can be an attractive light for others in the workplace.